

Contact

www.linkedin.com/in/stephaneroger (LinkedIn)
www.medeon.fr/ (Company)

Top Skills

Consulting
IT Strategy
IT Transformation

Languages

French (Native or Bilingual)
English (Full Professional)

Stéphane Roger

Executive Partner at Forrester
Paris, Île-de-France, France

Summary

With 30 years of experience as an IT practitioner at C-Level in large, complex, and international companies, I support you to design, plan and execute your future fit technology strategy (IT & Digital), driven by a customer obsessed approach.

Experience

Forrester

Executive Partner - Strategy Research & Advisory
June 2021 - Present (2 years 2 months)
Paris, Île-de-France, France

Through a peer-to-peer personalised relationship, I support CIOs & Tech Leaders of international companies in various industries. Focused on their context, their agenda, and their success, I work by their side, and on their side as they evaluate options and make decisions.

Kedge Business School

Professor - Executive MBA
January 2012 - December 2021 (10 years)
Paris & Shanghai

Professor in "IT & Digital Strategy" in the Executive MBA program.

Sopra Steria Next

Managing Partner - Tech consulting
June 2016 - May 2021 (5 years)
Paris Area, France

Start up, development and management of the Cloud Consulting Business Unit. 120 consultants, 30% annual growth, € 17 M of turnover.

ExCo member at I2S (Sopra Steria subsidiary) -- 2,500+ tech engineers, € 200+ M.

SteerCo member at Sopra Steria Next France -- 1,600+ tech consultants, € 200+ M

Medeon

Transition Manager and Advisor - IT & Digital

September 2011 - May 2016 (4 years 9 months)

Paris Area, France

- Head of I&O services managed by Sopra Steria for SFR (European team of 300+ HC), and transformation of the operating model. 50+% cost savings at iso QoS.
- Advisory in IT & Digital strategy for CIOs (Ludendo, Vivarte, Agirc-Arrco, ESC Troyes), CEOs (Sopra Steria I2S, La Cie des Vétérinaires) and Funds (HIG Capital).
- Training of 450+ Contract Managers at ATOS, Société Générale, and Colt Telecom.

Opteamis

CEO and Co-founder - SaaS & Service Platform

April 2009 - August 2011 (2 years 5 months)

Paris Area, France

Design and development of a SaaS sourcing platform specialised in IT services providers intermediation, set up of a qualified repository of 3,500+ IT service providers / consultants, and co-publishing with the "Newsy" and "Décideurs" magazines, € 1 M fundraising, business development up to € 3.5 M of turnover.

ATOS

Practice Manager - Tech consulting

March 2008 - February 2009 (1 year)

Paris Area, France

Start up the IT Leadership consulting practice and lead of a € 40 M TCV tender aiming to transform the BNPP PF's IT operating model.

Hubwoo A Perfect Commerce Company

SVP Product - SaaS & Service Platform

May 2007 - February 2008 (10 months)

Paris Area, France

Product Management of the SaaS Source-to-Pay offering on an international market (Europe and USA). Acquisition of a professional services provider.

Uniq Prepared Foods Ltd.

CIO - European Food industry (€ 1.5 Bn)

August 2003 - May 2007 (3 years 10 months)

Paris Area, France

Management and transformation of the Information System and the IT operating model: SAP and best of breed solutions (MES, LIMS, e-Invoicing, etc.), IT governance, PPM, outsourcing, professionalisation, budgetary control, etc. Results: enlargement of the application landscape, improvement of the QoS and 30% cost savings.

AT KEARNEY

Senior Manager // Director - Strategy advisory and consulting
November 2000 - July 2003 (2 years 9 months)

Paris Area, France

IT strategy, design and planning, and management of large and complex IT and SCM transformation programs in the Retail industry, in deep business transformation, in international and M&A contexts (Auchan supermarkets and Vivarte).

KPMG PEAT MARWICK

Consultant // Senior Manager - Management consulting
February 1994 - October 2000 (6 years 9 months)

Paris Area, France

ERP implementation (Oracle Financials), Business Process Reengineering, and change management in:

- various domains: finance, HR, SCM
- wide range of industries: transportation (RATP), advertising (JC Decaux), telco (TDF), food (Stalaven-Euralis), electronic defence (Thomson Detexis).

Education

University of Montpellier

Master 2, Fundamental IT · (September 1989 - June 1992)